Monthly Executive Meeting



- December 20, 2021 @ 7pm Virtual and In Person
- Chair: Nadia Elmasry Weiss, Secretary: Cindy Holland

Attendance

Officers Quorum: President or VP + 3 Officers + 50% Direct					
Nadia Elmasry Weiss	Υ	Barry Keen	N	Nathan Woods	Υ
Chris Taylor	Υ	Brad Shantz	Y	Mike Heckendorn	Y
Josh Gruhl	Υ	Cindy Holland	Υ	Katie Hackert	N
Directors					
Kevin Brown	N	Mark Trimble	Y	Aaron Hardy	Υ
Luke Baleshta	Y	Jenna Abate	Y		
Mike Stiles	Y				
Staff					
Tracey Williams	Υ				
Guest(s)					
Catherine Stiles	Υ				

2. Agenda

- Call to order
- Guest(s) have the floor
- Previous Minutes
- Reports
- Old Business
- New Business
- Adjourned

3. Appendices

A. Financial Statements

4. Call to Order

Start time -

5. Guest(s) have the floor

6. Previous Minutes

- Motion to approve the reports Nathan
- 2^{nd-} Chris

7. Reports

- Are there any items that need to discussed tonight for the reports submitted?
 - o Items discussed have been posted below in new business.
- Motion to approve the reports
 - o 1st Nadia
 - o 2nd Aaron

7.1. President - Nadia Elmasry Weiss

- To date we have had 2 players test positive for Covid. We have cancelled two games due to covid concerns and one for weather.
- Several associations have been impacted by covid and as a result cancelled games with WMH.
- Thank you to all of our Executive for continuing the hard work of keeping the kids on the ice and supporting WMH. Hope you all enjoy some relaxation over the holidays.

7.3. Vice-President - Representative Teams - Nathan Woods

- Woolwich Rep Teams Tournaments remaining 2021/2022. Woolwich Rep teams are currently slated to participate in 15 more tournaments between Dec 27, 2021 March 18, 2022. There are four Woolwich Rep teams currently planning to attend tournaments over Christmas break, seven teams planning to attend tournaments in January, and the remaining four teams to attend tournaments between Feb & Mar
- **OMHA Weekend 2022 Update.** OMHA Championship weekend will be Apr 1-3 in Whitby for U11A, U13A, U15A, U18A and Apr 8-10 in Whitby for U10A, U12A, U14A, U16A, U21A. Dates and locations are still being determined for the AE teams
- 2022 Season Tryouts.
 - U7-U11 will continue to follow the nationally approved Canadian Player Pathways
 - U12 & U13 will be held in the fall, following Labour Day
 - U14-U21 will be held in the spring. First evaluations will be April 25, 2022
 - Coach evaluation and selection will need to be adjusted to accommodate these dates accordingly
- Covid (as of Dec 16). OMHA's position is that they are allowing public health to decide what will occur but will not prevent any league or association deciding to pause activity at this time heading into the Christmas break. Tri-County Minor Hockey League held a discussion and vote 12/16 on whether to pause the remainder of league play in 2021. The outcome of the vote was to continue with games that are scheduled until the league shuts down for Christmas Break.

7.4. Vice-President - Local League Teams - Chris Taylor

LL Teams have settled into the hockey season with all the start-up effort completed. Most teams have booked tournaments and are eager to keep going. Select teams are getting some games under their belt and are booking games into February.

Initial talks with Waterloo are going well. Their president is open to including us into a loop next year and is awaiting our decision to join or not join them.

Waterloo is Alliance, but there is a precedence for this and I expect there to be no redtape that we can't get through.

We'll be putting forward a poll for members to allow input into these options:

- 1. Continue with a CW / Woolwich loop
- 2. Go back to the Grand River Local League loop (The centers involved are Ayr, Beverly, Embro, Hespeler, New Hamburg, Plattsville, St. George, Tavistock, and Twin Centre)
- 3. Join a Waterloo / Woolwich loop (Other centres could be added)

7.5. Vice-President - Coaching - Brad Shantz

- Nothing to report
- 7.6. Vice-President Player Development Josh Gruhl
 - Nothing to report
- 7.7. Vice-President U9 & Below Mike Heckendorn
 - Nothing to report
- 7.8. Coach Selection Committee Nathan Woods & Brad Shantz
 - Nothing to report
- 7.9. Player Safety Committee Josh Gruhl
 - Nothing to report
- 7.10. Equipment Committee Mark Trimble
 - Nothing to report
- 7.11. Photo Committee N/A
 - No committee this year

7.12. Woolwich Weekend - N/A

· Nothing to report.

7.13. Woolwich Cup - N/A

· Nothing to report.

7.15. 4 on 4 - N/A

Nothing to report.

7.16. Spiritwear Committee - Aaron

Nothing to report

7.17. Constitution Committee – Mike Stiles

• Nothing to Report

7.18. Nomination Committee - Cindy Holland

• Nothing to Report

7.19. Sponsorship Committee - Kevin Brown

Nothing to report

7.20. Fundraising Committee - Aaron Hardy

Nothing to report

7.21. Communications Committee - Mike Stiles

Nothing to Report

7.22. First Shift Committee - Nadia Elmasry Weiss

• First Shift program to run from Feb 5 to March 19. Luke has agreed to lead the program on the ice.

7.23. Volunteer Committee - N/A

No committee this year

7.24. Risk Management – Cindy Holland

· Nothing to Report

7.25. Goalie Development Committee - Josh Gruhl

Nothing to Report

7.26. Treasurer - Katie Hackert

• Financial statements supplied in Appendix A - Financial Statements

7.27. Website - Donna Harrington

No report

7.28. Office - Donna Harrington

No report

7.29. Registrar - Donna Harrington

No report

7.30. Scheduler - Donna Harrington

Nothing to Report

7.31. Secretary - Cindy Holland

Nothing to report

7.32. Finance Committee

Nothing to report

7.33. Player Safety – Luke Baleshta

Nothing to report

8. Old Business

9. New Business

Nadia

- Should WMH continue play and practice due to covid concern?
 - Waterloo Region has made vague suggestions, but no firm direction that they can't continue. The facilities should only be at 50% capacity – this only applies to spectators.
 - No direction from PH or the Ontario Government regarding game play.
 - OHF has given suggestions regarding to tournaments. These suggestions have already been posted to the WMH website. OMHA/OHF had said that it's up to associations if they wish to decide to pull from tournaments.
 - Tri-County voted to keep games going.
 - Some centers Guelph, CW, Halton and Milton Shut down for games and or practices they have done this specifically for contract tracing.
 - Woolwich is not renting out extra ice in terms of facility changes.
 - Unclear if people cancel games, it's not clear why it's been cancelled. Multiple teams have been out players because of contract tracing. Or they aren't comfortable coming out to play. There has been feedback about why we are continuing and fear of safety.
 - Are we the association that provides the activity for the kids or are we doing what's best for safety purposes?
 - We are just talking this week (Tuesday, Wednesday and Thursday this week)
 - I would assume that people would register to play want to play. If we vote to continue and we have outbreaks, then we know January might not look good if players are missing.
 - It's not that they all had COVID, but it's all about contact tracing etc. We just can't predict this.
- (Chris) It's always good until it isn't We are rolling the dice if we are continuing.
- (Mark) Is it worth the risk at this point? Am I going to be stuck at home isolating for just showing up to practice?
- (Mike H & Nathan) Woolwich hasn't cancelled any games because of covid. There was a U18 team, that had to isolate for possible cases. But turned into all negative tests. We've only had two cases earlier on in the year.
- (Brad) We are going to spread it just as fast over the holidays, or just as fast as a
 game or tournament. We should let them play the kids that are wanting to and feel safe
 will come out. Those that don't feel safe shouldn't come to practice then. At the end of
 the day the kids are still wanting to get out there and play. We need to trust the protocols
 that are put in place, trust the system as a group.
- (Mike H) If they do keep the tournaments open, they need to follow protocols.

- (Nathan) We did reach out to the three teams about tournaments, and they plan to still
 attend these tournaments. If teams are pulling out because of COVID or isolation, but if
 no other reason than that it comes down to tournament policy. It comes to a gauge of
 participation. I'm game for keeping it open and if participation lower then it would be
 maybe worse.
 - Since the executive meeting the only tournament that still ran was the Cayuga Tournament with the U21 team
- (Cindy) What happens to the money invested in these tournaments if we as an association decides to pull the plug?
- (Nathan) We reached out to OMHA and if they need to pull because of COVID cases or a team having to isolate they will get their money back. Other than that getting the money back will be based on the tournament policy.
- (Josh) There are still a lot of people sitting and waiting for WMH to make a move. I think every day you get to go the rink is a positive. These kids' mental health is import if you get to go to the rink that's the risk that you take.
 - 1. Voting to continue as normal for the rest of week (Dec 21-24)
 - Josh, Mike S, Cindy, Mike H, Aaron, Jenna, Catherine, Luke, Brad, Nathan, Mark
 - 2. Voting to allow teams to go to tournaments at end of December 2021.
 - Josh, Mike S, Cindy, Mike H, Aaron, Jenna, Catherine, Luke, Brad, Nathan, Mark

Chris Taylor (Discussion)

- 1. Chris will give CW a heads up that we are doing this poll
- 2. Get feedback/comments from executive on the poll as outlined below
- 3. Put poll up on website (Jan 3)
- 4. Email coaches a link to send out to their team (closes Jan 12)
- 5. Gather all feedback Jan 13.....who needs/wants to approve direction??
- 6. Start discussions with CW/Grand River/Waterloo based on decision. Waterloo is Alliance and may require more lead-time than the other 2 options.
 - Everything is there in the attachment, local league to have the members decide what they would like to do to next year.
 - How to get the poll up and only have 1 entry per member.
 - Does making a change on having select teams?
 - 1. How does playing with their own age groups if we went to single birth years.
 - 2. Is there any history on Waterloo? We have never played them because they are alliance. GRLL would have to

- accept us back, or we would have to get permission to go to Waterloo. The rules were really tough with rules in GGLL, and made it really difficult.
- 3. CW doesn't really want to add any policy or influence, and they have no interest in adding other teams
- 4. Pros to creating your own League That an insurance and payment stand point.

Nathan Woods

- Should review/update safety plan...OMHA section & facility section needs tweaking. Anything else?
 - More or less on Nathan the wording isn't the most current. The updates on the vaccinations policies – Action Nathan w
- Sportsheadz get implemented Jan 2?
 - O We need to have this up and running for January –
 - o No way to batch upload.
 - What does Sportsheaz Mike to send out email to all teams about logging on and entering the roster into Sporthead.
- Review of budget/financials set a meeting for Jan? (once we sort out what is going on with sponsorship)
 - o Let's put a plan in place to
 - Connect with Katie about booking meeting or the 10th. What does it look like to set a budget. I will review what that needs happen.

Sponsorships

We have sponsorships on the website who haven't paid. I don't agree to have companies on the website that haven't paid. Not knowing if companies haven't been approached – and are they still interested in sponsoring WMHA. I would hate to remove someone from the site unless they have or haven't been in touch with WMHA.

Brad will pull the number of who has paid and who hasn't paid. We should get them up and running and those that haven't paid. Get in touch with people for the new year.

Game plan for moving forward - Jenna

10. Adjourned

Time - 8:12PM

11. Appendices

11.1. Appendix A - Financial Statements

11.1.1. Financial Statements up to Previous Month

3:53 PM 12/15/21 Accrual Basis

Woolwich Minor Hockey Profit & Loss Prev Year Comparison April through November 2021

	Apr - Nov 21	Apr - Nov 20	\$ Change	% Change
Ordinary Income/Expense Income				
4 on 4	0.00	3,075.00	-3.075.00	-100.0%
Development Fees Income	27.050.00	500.00	26,550.00	5.310.0%
Elimination Dance Income	0.00	328.22	-328.22	-100.0%
Fundraising				
Cash Calender Fundraising	0.00	125.00	-125.00	-100.0%
Total Fundraising	0.00	125.00	-125.00	-100.0%
Misc Income	339.80	0.00	339.80	100.0%
Registration	280,877.06	251,618.87	29,258.19	11.6%
Representative Fees	70.035.00	14,350.00	55.685.00	388.1%
Sponsorship Revenue	13,300.00	10,700.00	2,600.00	24.3%
Tournament Fees Paid back	5,910.00	0.00	5,910.00	100.0%
Try out Fee Select	1,151.00	0.00	1,151.00	100.0%
Try Out Fees	6,190.00	0.00	6,190.00	100.0%
Woolwich Cup Tournament	7,475.00	0.00	7,475.00	100.0%
Woolwich Weekend Tournament	25,250.00	0.00	25,250.00	100.0%
Total Income	437,577.86	280,697.09	156,880.77	55.9%
Gross Profit	437,577.86	280,697.09	156,880.77	55.9%
Expense				
Bank Service Charges	1,719.59	495.47	1,224.12	247.1%
Coaches Clinic	1,576.62	257.64	1,318.98	512.0%
Concussion testing Development Fees	565.00	200.00	365.00	182.5%
Development Instruction - Power	4,500.00	2,875.00	1,625.00	56.5%
Development Fees - Other	4,300.00	0.00	4,300.00	100.0%
Total Development Fees	8,800.00	2,875.00	5,925.00	206.1%
Entry Fees	2,701.00	1,782.00	919.00	51.6%
Equipment				
Shirt Expense	101.70	670.93	-569.23	-84.8%
Sock Expense	7,972.42	0.00	7,972.42	100.0%
Equipment - Other	2,198.96	1,471.82	727.14	49.4%
Total Equipment	10,273.08	2,142.75	8,130.33	379.4%
Ice costs				
October	53,176.99	45,590.69	7,586.30	16.6%
September	30,216.75	0.00	30,216.75	100.0%
Total Ice costs	83,393.74	45,590.69	37,803.05	82.9%

Page 1

Woolwich Minor Hockey Profit & Loss Prev Year Comparison April through November 2021

	Apr - Nov 21	Apr - Nov 20	\$ Change	% Change
Ice Scheduler	5.315.14	2.299.64	3.015.50	131.1%
Insurance Expense	16,224.03	22,939.20	-6,715,17	-29.3%
Internet Services & Website	0.00	1,723.25	-1,723.25	-100.0%
Misc Expense	0.00	76.84	-76.84	-100.0%
Office Manager	5,651.30	4,076.87	1,574.43	38.6%
Office Supplies	189.74	583.39	-393.65	-67.5%
Referee Expense				
November	9,926.00	2,529.00	7,397.00	292.5%
October	2,144.00	414.00	1,730.00	417.9%
Total Referee Expense	12,070.00	2,943.00	9,127.00	310.1%
Timekeepers Expense				
November	1,953.00	0.00	1,953.00	100.0%
October	360.00	0.00	360.00	100.0%
Total Timekeepers Expense	2,313.00	0.00	2,313.00	100.0%
Tournament Fees Paid	10,823.98	0.00	10,823.98	100.0%
Woolwich Cup Expenses				
Misc Expenses	0.00	56.50	-56.50	-100.0%
Total Woolwich Cup Expenses	0.00	56.50	-56.50	-100.0%
Woolwich Weekend				
Ice Cost	11,308.53	0.00	11,308.53	100.0%
Miscellaneous	5,268.55	0.00	5,268.55	100.0%
Total Woolwich Weekend	16,577.08	0.00	16,577.08	100.0%
Total Expense	178,193.30	88,042.24	90,151.06	102.4%
Net Ordinary Income	259,384.56	192,654.85	66,729.71	34.6%
et Income	259,384.56	192,654.85	66,729.71	34.6%